

The Philadelphia Soul of the Arena Football League are seeking highly motivated college-level students striving to gain operations / marketing experience and position themselves for a career in the Sports Industry upon graduation. This internship will provide much opportunity for creativity and growth, but will require hard work, enthusiasm, and resourcefulness, especially on game days. The position runs during the Spring 2014 semester - starting in January through the end of the season.

JOB SUMMARY: The Philadelphia Soul of the Arena Football League are offering an opportunity to current college level students looking to gain real world operations and marketing experience and position themselves for a career in the Sports Industry upon graduation. Our emphasis is to provide significant challenges, varying daily operational requirements and opportunity for creativity, resourcefulness, and excellence.

TASKS AND RESPONSIBILITIES:

- Assisting full-time staff on marketing and promotional projects
- Oversee specific game-day operations responsibilities
- Contacting qualified and unqualified sales leads to generate new business ticket revenue
- Prospecting and creating for new clients in season tickets, groups, suites and hospitality events
- Attending/staffing additional outside events (community relations)
- Performing other duties and responsibilities as assigned (i.e. contract fulfillment).

IDEAL CANDIDATE:

Candidates must have a desire to further his/her level of experience in the professional sports/entertainment industry. Candidates must be self-motivating, reliable and enthusiastic. Candidates must be able to work 40+ hours per week. Candidate is able to receive college credit based on the specific requirements from his/her school. Candidate is responsible for all travel and parking. Position runs from January 2014 – September 2014.

JOB QUALIFICATIONS:

- Excellent communication skills, both written and oral
- Manage multiple relationships well

- Detail oriented and organized
- Competitive and committed
- Highly motivated with a desire to be successful
- Effective time management skills
- Valid drivers license with clean record.